## FY07 GOLF BENCHMARKS BY REGION

Location	Our Land	Number	Daily Fee	Advance Fee	Total Rounds	Rounds-	Rounds-	Proshop	Proshop	Proshop	Food and	F10 0000	F&B	Golf Car	Golf Car	Daily Green	Advance Green	Total Green	Daily Green	Advance	Average	Net Revenue	TOTAL	Labor % of	COST OF	OTHER	OOE % of
Code	Garrison Name	of Holes	Rounds	Rounds	Played	Played Capacity	Played Benchmark	Sales	cogs	cogs %	Beverage Sales	F&B COGS	COGS %	Income	Income Per Round	Fee	Fees	Fees	Fee Per Round	Green Fee Per round	Per Round	Per Round	LABOR	Net Revenue	GOODS SOLD	OPERATING EXPENSES	NET REVENUE
LB20	Columbus, OH Susquehanna, PA	9	4,811 3,804	6,612 4,559	11,423 8,363	19,100 22,400	59.8% 37.3%	\$12,512 \$20,444	\$9,755 \$13,468	78.0% 65.9%	\$0 \$85,557	\$0 \$38,199	44.6%	\$35,270 \$0	\$3.09 \$0.00	\$50,835 \$58,349	\$80,342 \$62,511	\$131,177 \$120,860	\$10.57 \$15.34	\$0.00 \$0.00	\$7.03 \$263,04 \$7.47 \$294,38	\$23.03 \$35.20	\$182,959 \$227,565	69.6% 77.3%	\$9,755 \$51,667	\$59,467 \$52,742	22.6% 17.9%
LLZL	DLA TOTALS	18	8,615	11,171	19,786	41,500	47.7%	\$32,955	\$23,223	70.5%	\$85,557	\$38,199	44.6%	\$35,270	\$1.78	\$109,184	\$142,853	\$252,037	\$12.67	\$12.79	\$12.74 \$557,43		\$410,524	73.6%	\$61,422	\$112,209	20.1%
WH5N	Wiesbaden	18	9,169	19,539	28,708	60,000	47.8%	\$172,301	\$131,667	76.4%	\$0	\$0	00.00/	\$78,824	\$2.75	\$194,103	\$589,172	\$783,275		\$30.15	\$27.28 \$1,327,39		\$711,563	53.6%	\$131,667	\$281,958	21.2%
WH9A XSBF	Baumholder Bamberg	9	4,032 4,059	6,695 6,593	10,727 10,652	35,300 33,700	30.4% 31.6%	\$145,448 \$72,701	\$121,949 \$41,420	83.8% 57.0%	\$16,596 \$7,919	\$5,458 \$2,316	32.9% 29.2%	\$26,004 \$0	\$2.42 \$0.00	\$22,032 \$32,770	\$50,639 \$131,829	\$72,671 \$164,599	\$5.46 \$8.07	\$7.56 \$20.00	\$6.77 \$295,00 \$15.45 \$255,42	\$27.50 \$23.98	\$203,644 \$101,518	69.0% 39.7%	\$127,407 \$43,736	\$59,780 \$58,470	20.3% 22.9%
ZCGC ZG40	Stuttgart Heidelberg	18 18	6,079 9,786	25,398 18,565	31,477 28,351	57,200 52,400	55.0% 54.1%	\$121,571 \$321,402	\$84,373 \$225,557	69.4% 70.2%	\$0 \$0	\$0 \$0		\$49,963 \$100,780	\$1.59 \$3.55	\$173,494 \$295,164	\$571,340 \$442,281	\$744,834 \$737,445	\$28.54 \$30.16	\$22.50 \$23.82	\$23.66 \$1,056,66 \$26.01 \$1,352,86		\$662,834 \$647,465	62.7% 47.9%	\$84,373 \$225,557	\$146,044 \$243,200	13.8% 18.0%
2040	EURO TOTALS	72	33,125	76,790	109,915	238,600	46.1%	\$833,422	\$604,965	72.6%	\$24,515	\$7,774	31.7%	\$255,570	\$2.33	\$717,563	\$1,785,261	\$2,502,824	\$21.66	\$23.25	\$22.77 \$4,287,35		\$2,327,024	54.3%	\$612,739	\$789,453	18.4%
KLBS KMM7	Camp Walker	9	15,694 37,108	62,456	78,150	34,900	223.9%	\$188,961	\$129,446 \$537,365	68.5%	\$1,153,341 \$1,522,783	\$419,939	36.4%	\$36,474 \$568,081	\$0.47 \$7.44	\$298,650	\$1,466,195 \$1,320,450	\$1,764,845 \$4,517,844	\$19.03 \$86.16	\$23.48 \$33.68	\$22.58 \$3,202,13 \$59.20 \$7,431,65	\$40.97	\$2,322,357	72.5%	\$554,058 \$1,069,968	\$222,667 \$865,271	7.0%
KN6W	Yongsan Camp Red Cloud	18 9	24,048	39,206 35,972	76,314 60,020	71,600 32,300	106.6% 185.8%	\$685,551 \$324,091	\$203,455	78.4% 62.8%	\$44,280	\$526,465 \$10,653	34.6% 24.1%	\$008,081	\$0.00	\$3,197,394 \$525,904	\$1,320,450 \$660,397	\$1,186,302	\$21.87	\$33.68 \$18.36	\$19.77 \$1,635,38		\$4,016,155 \$586,064	54.0% 35.8%	\$1,069,968	\$351,323	11.6% 21.5%
KN6X	Camp Casey KORO TOTALS	9 <b>45</b>	30,341 <b>107,191</b>	31,316 <b>168,950</b>	61,657 <b>276,141</b>	32,600 <b>171,400</b>	189.1% <b>161.1%</b>	\$239,108 <b>\$1,437,711</b>	\$151,748 <b>\$1,022,014</b>	63.5% <b>71.1%</b>	\$540,437 <b>\$3,260,841</b>	\$189,243 <b>\$1,146,300</b>	35.0% <b>35.2%</b>	\$0 <b>\$604,554</b>	\$0.00 <b>\$2.19</b>	\$649,616 <b>\$4,671,565</b>	\$655,515 <b>\$4,102,558</b>	\$1,305,131 <b>\$8,774,122</b>	\$21.41 <b>\$43.58</b>	\$20.93 <b>\$24.28</b>	\$21.17 \$2,187,97 <b>\$31.77 \$14,457,15</b>		\$885,704 \$7,810,279	40.5% <b>54.0%</b>	\$349,058 <b>\$2,190,469</b>	\$139,206 <b>\$1,578,467</b>	6.4% 10.9%
DA09	Aberdeen	18	15,909	8,565	24,474	55,000	44.5%	\$80,119	\$87,965	109.8%	\$84,839	\$40,863	40862.96	\$189,000	\$7.72	\$346,574	\$107,747	\$454,321	\$21.78	\$12.58	\$18.56 \$848,81	\$34.68	\$481,420	56.7%	\$128,828	\$216,728	25.5%
DA10 DP46	Aberdeen Ft. Monmouth	9 18	10,790 13,707	1,152 17,823	11,942 31,530	24,500 52,000	48.7% 60.6%	\$5,570 \$123,258	\$3,862 \$91,759	69.3% 74.4%	\$16,827 \$0	\$5,070 \$0	5070.19	\$47,126 \$236,919	\$3.95 \$7.51	\$131,324 \$334,332	\$35,916 \$574,712	\$167,240 \$909,044	\$12.17 \$24.39	\$31.18 \$32.25	\$14.00 \$248,82 \$28.83 \$1,358,90	\$20.84 \$43.10	\$125,732 \$937,359	50.5% 69.0%	\$8,932 \$91,759	\$47,893 \$293,140	19.2% 21.6%
DS23	Picatinny Arsenal	18	7,841	16,781	24,622	40,000	61.6%	\$123,059	\$90,614	73.6%	\$48,187	\$22,061	22060.7	\$0	\$0.00	\$250,073	\$504,265	\$754,338	\$31.89	\$30.05	\$30.64 \$1,141,50	\$46.36	\$623,832	54.6%	\$112,675	\$177,803	15.6%
FI23 PA03	Ft. Dix USMA (Installation)	18 18	29,100 18,287	6,291 3,798	35,391 22,085	49,600 36,600	71.4% 60.3%	\$72,106 \$128,891	\$48,283 \$79,484	67.0% 61.7%	\$188,468 \$127,620	\$74,790 \$50,397	74790.01 50396.7	\$211,798 \$214,809	\$5.98 \$9.73	\$328,169 \$550,200	\$142,521 \$47,856	\$470,690 \$598,056	\$11.28 \$30.09	\$22.65 \$12.60	\$13.30 \$976,97 \$27.08 \$1,128,46		\$650,588 \$644,410	66.6% 57.1%	\$123,073 \$129,881	\$129,594 \$147,898	13.3% 13.1%
RE81 RE82	Ft. Belvoir Ft. Belvoir	36 9	29,279 15,623	25,368 11,254	54,647 26,877	118,800 29,700	46.0% 90.5%	\$364,936 \$59,930	\$215,500 \$32,720	59.1% 54.6%	\$848,619 \$211.010	\$361,402 \$81,344	361402.41 81343.73	\$583,735 \$59,427	\$10.68 \$2.21	\$712,740 \$199,300	\$466,807 \$116,702	\$1,179,547 \$316,002	\$24.34 \$12.76	\$18.40 \$10.37	\$21.58 \$3,289,89 \$11.76 \$712,56		\$1,940,509 \$301,529	59.0% 42.3%	\$576,903 \$114,064	\$783,084 \$45,212	23.8%
RIP1	Ft. Meade	36	34,493	38,557	73,050	114,000	64.1%	\$457,066	\$319,870	70.0%	\$599,654	\$207,393	207392.52	\$502,123	\$6.87	\$728,478	\$527,460	\$1,255,938	\$21.12	\$13.68	\$17.19 \$3,016,81	\$41.30	\$1,750,635	58.0%	\$527,263	\$421,734	14.0%
TDG1 TGGC	Carlisle Barracks Ft. Eustis	18 27	22,357 25093	17,400 25872	39,757 50,965	56,200 98,100	70.7% 52.0%	\$175,049 \$126,587	\$141,025 \$87,121	80.6% 68.8%	\$152,609 \$167,952	\$59,285 \$68,654	59285.46 68654.18	\$212,950 \$214,183	\$5.36 \$4.20	\$313,129 \$289,692	\$165,869 \$292,859	\$478,998 \$582,550	\$14.01 \$16.51	\$9.53 \$9.55	\$12.05 \$1,062,43 \$11.43 \$1,168,00	\$26.72 \$22.92	\$468,415 \$561,087	44.1% 48.0%	\$200,311 \$155,776	\$162,403 \$349,423	15.3% 29.9%
TQGC	Ft. Lee NERO TOTALS	27	17,548	30,658	48,206	96,000	50.2%	\$194,868	\$145,648	74.7%	\$194,351	\$88,128 <b>\$1.059.387</b>	88128.12 <b>40.1</b> %	\$285,581	\$5.92	\$252,900	\$351,607 <b>\$3,334,320</b>	\$604,506	\$14.41	\$11.47	\$12.54 \$1,357,89	\$28.17	\$732,383	53.9%	\$233,777	\$225,591	16.6%
QBGF	Fort Shafter	<b>252</b>	<b>240,027</b> 20,342	<b>203,519</b> 5,682	<b>443,546</b> 26,024	<b>770,500</b> 34,500	<b>57.6%</b> 75.4%	<b>\$1,911,442</b> \$302,359	<b>\$1,343,852</b> \$220,256	<b>70.3%</b> 72.8%	<b>\$2,640,137</b>	\$1,059,387	40.1%	<b>\$2,757,651</b> \$152,376	<b>\$6.22</b> \$5.86	<b>\$4,436,910</b> \$307,966	\$3,334,320 \$65,800	<b>\$7,771,230</b> \$373,766	<b>\$18.49</b> \$15.14	<b>\$16.38</b> \$11.58	\$17.52 \$16,311,09 \$14.36 \$875,23		<b>\$9,217,899</b> \$545,530	<b>56.5%</b> 62.3%	<b>\$2,403,239</b> \$220,256	<b>\$3,000,502</b> \$93,507	18.4% 10.7%
QBGL	Schofield Barracks	18	48,977	17,398	66,375	70,000	94.8%	\$521,762	\$387,565	74.3%	\$741,314	\$219,867	29.7%	\$484,407	\$7.30	\$1,100,750	\$245,072	\$1,345,822	\$22.47	\$14.09	\$20.28 \$3,373,53	\$50.83	\$2,023,718	60.0%	\$619,296	\$295,417	8.8%
QD1F QD2F	Fort Richardson Fort Wainwright	36 18	29,597 9,098	5,542 3,680	35,139 12,778	63,200 24,600	55.6% 51.9%	\$129,797 \$54,101	\$79,560 \$37,450	61.3% 69.2%	\$217,808 \$116.567	\$81,436 \$53,591	37.4% 46.0%	\$331,150 \$96,002	\$9.42 \$7.51	\$1,034,477 \$258,018	\$177,267 \$45,264	\$1,211,743 \$303,282	\$34.95 \$28.36	\$31.99 \$12.30	\$34.48 \$2,024,61 \$23.73 \$611,36		\$1,013,941 \$378,305	50.1% 61.9%	\$160,996 \$91,041	\$360,027 \$87,101	17.8% 14.2%
QJGC	Camp Zama PARO TOTALS	18 <b>99</b>	35,421 143,435	9,451 <b>41,753</b>	44,872 185,188	72,200	62.1% <b>70.0%</b>	\$410,702 <b>\$1,418,721</b>	\$283,305	69.0% <b>71.1%</b>	\$427,048 <b>\$1,502,736</b>	\$140,605 <b>\$495,499</b>	32.9%	\$346,057 <b>\$1,409,992</b>	\$7.71 <b>\$7.61</b>	\$2,027,168	\$52,224 <b>\$585,627</b>	\$2,079,392	\$57.23	\$5.53 <b>\$14.03</b>	\$46.34 \$3,364,84	\$74.99	\$509,150	15.1% <b>43.6%</b>	\$429,214	\$458,887	13.6%
AC67	Ft. Buchanan	99	2,737	19,991	22,728	<b>264,500</b> 32,000	71.0%	\$32,855	<b>\$1,008,136</b> \$26,540	80.8%	\$1,302,736	\$71,339	<b>33.0%</b> 39.0%	\$1,409,992	\$4.71	<b>\$4,728,378</b> \$93,847	\$227,984	<b>\$5,314,004</b> \$321,831	<b>\$32.97</b> \$34.29	\$14.03	\$28.70 \$10,249,59 \$14.16 \$673,88	<b>\$55.35</b> \$29.65	<b>\$4,470,643</b> \$484.618	71.9%	<b>\$1,520,803</b> \$97,880	<b>\$1,294,938</b> \$78,592	<b>12.6%</b> 11.7%
DW17	Redstone Arsenal	27	30,256	15,653	45,909	89,400	51.4%	\$321,081	\$285,709	89.0%	\$272,047	\$119,621	44.0%	\$294,348	\$6.41	\$276,889	\$302,253	\$579,142	\$9.15	\$19.31	\$12.61 \$1,680,75	\$36.61	\$735,283	43.7%	\$405,329	\$308,208	18.3%
FB10 FB15	Ft. Bragg (Stryker) Ft. Bragg (Ryder)	18 18	9,042 11,548	15,298 12,958	24,340 24,506	64,800 64,800	37.6% 37.8%	\$198,525 \$162,045	\$151,612 \$119,312	76.4% 73.6%	\$123,205 \$237,024	\$45,784 \$96,873	37.2% 40.9%	\$178,576 \$166,542	\$7.34 \$6.80	\$176,101 \$140,397	\$85,873 \$85,848	\$261,975 \$226,245	\$19.48 \$12.16	\$5.61 \$6.63	\$10.76 \$815,72 \$9.23 \$901,83	\$33.51 \$36.80	\$478,336 \$534,664	58.6% 59.3%	\$197,396 \$244,752	\$126,513 \$116,106	15.5% 12.9%
FC24 FP16	Ft. Campbell Ft. McPherson	18 18	21,830 12,330	4,464 16,053	26,294 28,383	72,400 61.400	36.3% 46.2%	\$169,591 \$76,474	\$110,302 \$54,925	65.0% 71.8%	\$0 \$0	\$0 \$0		\$213,939 \$260,211	\$8.14 \$9.17	\$230,265 \$298.021	\$34,686 \$0	\$264,951 \$298,021	\$10.55 \$24.17	\$7.77 \$0.00	\$10.08 \$739,25 \$10.50 \$922,45	\$28.12 \$32.50	\$393,581 \$499,206	53.2% 54.1%	\$110,302 \$54,925	\$165,417 \$173,416	22.4% 18.8%
FWGH	Ft. Stewart (Hunter)	18	7,899	15,279	23,178	56,600	41.0%	\$30,402	\$21,795	71.7%	\$24,832	\$9,777		\$152,697	\$6.59	\$191,663	\$48,878	\$240,541	\$24.26	\$3.20	\$10.38 \$492,33	\$21.24	\$278,831	56.6%	\$38,903	\$132,821	27.0%
FWGS TBGA	Ft. Stewart Ft. Benning	18 36	5,855 19,997	10,474 24,451	16,329 44,448	57,200 97,500	28.5% 45.6%	\$69,784 \$132,132	\$44,906 \$94,499	64.4% 71.5%	\$43,654 \$103,228	\$21,654 \$42,795	49.6% 41.5%	\$111,214 \$232,190	\$6.81 \$5.22	\$123,737 \$184,489	\$20,128 \$62,233	\$143,865 \$246,722	\$21.13 \$9.23	\$1.92 \$2.55	\$8.81 \$401,46 \$5.55 \$830,76		\$200,525 \$506,732	49.9% 61.0%	\$66,560 \$137,293	\$139,490 \$179,505	34.7% 21.6%
TH45 TMGC	Ft. Gordon Ft. Jackson	27 36	27,370 15,128	27,468 44,230	54,838 59,358	91,500 138,000	59.9% 43.0%	\$213,564 \$347,201	\$155,246 \$244,419	72.7% 70.4%	\$250,443 \$273,138	\$89,108 \$97,076	35.6% 35.5%	\$368,166 \$526,185	\$6.71 \$8.86	\$418,862 \$250,115	\$226,573 \$830,562	\$645,435 \$1,080,678	\$15.30 \$16.53	\$8.25 \$18.78	\$11.77 \$1,565,08 \$18.21 \$2,353,56		\$686,021 \$1,215,593	43.8% 51.6%	\$244,354 \$341,495	\$345,668 \$424,311	22.1% 18.0%
TN43	Ft. Knox	18	14,851	14,672	29,523	54,200	54.5%	\$160,166	\$116,790	72.9%	\$239,274	\$93,739	39.2%	\$201,549	\$6.83	\$153,218	\$141,401	\$294,619	\$10.32	\$9.64	\$9.98 \$1,016,78	\$34.44	\$533,747	52.5%	\$210,529	\$238,312	23.4%
TU90	Ft. Rucker SERO TOTALS	27 288	20,557 <b>199,400</b>	15,278 <b>236,269</b>	35,835 <b>435,669</b>	102,600 <b>982,400</b>	34.9% <b>44.3%</b>	\$188,378 <b>\$2,102,197</b>	\$130,309 <b>\$1,556,363</b>	69.2% <b>74.0%</b>	\$145,798 <b>\$1,895,673</b>	\$57,757 <b>\$745,522</b>	39.6% <b>39.3%</b>	\$250,687 <b>\$3,063,362</b>	\$7.00 <b>\$7.03</b>	\$197,182 <b>\$2,734,785</b>	\$147,998 <b>\$2,214,417</b>	\$345,180 <b>\$4,949,203</b>	\$9.59 <b>\$13.72</b>	\$9.69 <b>\$9.37</b>	\$9.63 \$1,016,82 <b>\$11.36 \$13,410,73</b>		\$517,448 <b>\$7,064,586</b>	50.9% <b>52.7%</b>	\$188,067 <b>\$2,337,783</b>	\$257,045 <b>\$2,685,402</b>	25.3% <b>20.0%</b>
DT10	Pine Bluff Arsenal	9	8,434	10,131	18,565	32,500	57.1%	\$19,190	\$11,052	57.6%	\$0	\$0		\$15,620	\$0.84	\$14,006	\$12,769	\$26,775	\$1.66	\$1.26	\$1.44 \$63,32	\$3.41	\$28,644	45.2%	\$11,052	\$8,401	13.3%
EF29 FD17	Selfridge ANGB Ft. Carson	18 18	24,131 23,232	3,413 19,239	27,544 42,471	41,600 49.800	66.2% 85.3%	\$109,557 \$289.317	\$92,519 \$225,730	84.4% 78.0%	\$0 \$337.002	\$0 \$131.293	39.0%	\$159,484 \$300,108	\$5.79 \$7.07	\$409,204 \$578,958	\$1,440 \$0	\$410,644 \$578.958	\$16.96 \$24.92	\$0.42	\$14.91 \$705,20 \$13.63 \$1.582.13	\$25.60 \$37.25	\$371,342 \$690.016	52.7% 43.6%	\$92,519 \$357,024	\$103,325 \$318,608	14.7% 20.1%
FH27	Ft. Hood	27	30,825	6,285	37,110	99,300	37.4%	\$316,700	\$221,822	70.0%	\$196,571	\$68,574	34.9%	\$304,137	\$8.20	\$328,344	\$43,584	\$371,928	\$10.65	\$6.93	\$10.02 \$1,304,79	\$35.16	\$730,015	55.9%	\$292,663	\$259,222	19.9%
FT21	Ft. Lewis Ft. Polk	27 18	30,330 12,266	4,010 1,027	34,340 13,293	77,400 72,600	44.4% 18.3%	\$136,533 \$127,890	\$96,708 \$78,362	70.8% 61.3%	\$156,349 \$0	\$64,728 \$0	41.4%	\$188,661 \$104,763	_	\$632,580 \$111,313	\$30,059 \$6,581	\$662,639 \$117,895	\$20.86 \$9.07	\$7.50 \$6.41	\$19.30 \$1,266,16 \$8.87 \$384,03		\$794,385 \$251,157	62.7% 65.4%	\$161,436 \$78,362	\$215,859 \$74,251	17.0% 19.3%
	Ft. Riley Ft. Sam Houston	18 18	6,703 13,594	1,616 31,718	8,319 45,312	47,600 124,400	17.5% 36.4%	\$77,985 \$234,925		71.0% 60.3%	\$38,305 \$594,539			\$0 \$348,502		\$77,269 \$192,861	\$17,949 \$588,749	\$95,218 \$781,609		\$11.11 \$18.56	\$11.45 \$305,59 \$17.25 \$2,140,27		\$206,851 \$1,461,677	67.7% 68.3%	\$71,070 \$324,625	\$71,435 \$654,829	23.4% 30.6%
OC05	Dugway	9	214	409	623	20,900	3.0%	\$28	\$0	0.0%	\$12,705	\$4,516	35.5%	\$0	\$0.00	\$243	\$4,893	\$5,136	\$1.13	\$11.96	\$8.24 \$19,29	\$30.98	\$4,469	23.2%	\$4,516	\$24,584	127.4%
	White Sands Ft. Bliss	9 18	14,376 50,773	912 23,224	15,288 73,997	23,000 144,800	66.5% 51.1%	\$102,225 \$353,000	\$66,657 \$244,835		\$36,238 \$431,067	\$13,617 \$146,749		\$68,168 \$323,609	_		\$26,912 \$280,706	\$118,637 \$789,700		\$29.51 \$12.09	\$7.76 \$378,69 \$10.67 \$2,037,70		\$220,646 \$963,492	58.3% 47.3%	\$80,274 \$391,584		50.7% 22.2%
TP17 TVCL	Ft. Leavenworth	18 18	6,597 11,199	11,550 18,068	18,147 29,267	51,200 58,400	35.4% 50.1%	\$154,842 \$269,789		70.4% 76.3%	\$1,851 \$111,967	\$842 \$47,244	45.5% 42.2%	\$86,416 \$192,241			\$216,933 \$278,113			\$18.78 \$15.39	\$18.25 \$682,36 \$14.78 \$1,061,40		\$433,249 \$578,784	63.5% 54.5%	\$109,848 \$253,811	\$156,775 \$312,074	23.0% 29.4%
TW28	Ft. Leonard Wood	18	7,430	7,820	15,250	53,200	28.7%	\$132,638	\$110,703	83.5%	\$119,905	\$49,812	41.5%	\$97,943	\$6.42	\$132,551	\$101,342	\$233,893	\$17.84	\$12.96	\$15.34 \$659,87	\$43.27	\$383,909	58.2%	\$160,515	\$219,415	33.3%
TZBC	Ft. Huachuca WEST TOTALS	18 <b>261</b>	18,500 <b>258,604</b>	26,000 <b>165,422</b>	44,500 <b>424,026</b>	962,700	67.4% <b>44.0%</b>	\$244,435 <b>\$2,569,053</b>	\$172,439 <b>\$1,832,878</b>	70.5% <b>71.3%</b>	\$152,195 <b>\$2,188,694</b>	\$54,084 <b>\$780,053</b>	35.5% 35.6%	\$223,926 <b>\$2,413,577</b>	\$5.03 <b>\$5.69</b>	\$290,457 <b>\$3,637,209</b>	\$219,180 <b>\$1,829,209</b>	\$509,637 <b>\$5,466,418</b>	\$15.70 <b>\$14.06</b>	\$8.43 <b>\$11.06</b>	\$11.45 \$1,235,35 <b>\$12.89 \$13,826,22</b>		\$543,788 <b>\$7,662,423</b>	44.0% <b>55.4%</b>	\$226,523 <b>\$2,615,821</b>	\$256,692 <b>\$3,319,288</b>	20.8% <b>24.0%</b>
	AVG/TOTALS		990,397	903,874	1,894,271	3,431,600	55.2%				\$11,598,154	•		\$10,539,976		\$21,035,594			\$14.06	\$15.48	\$18.49 \$73,099,579		\$38,963,379	53.3%	\$11,742,276		17.5%
	BENCHMARK/NIBD % STANDARD		,, ,	.,		, , ==	70.0%	, , , , , , , ,	, , , , , , , , ,	72.0%	, ,	, ,, ,,	35.0%	,,	,	, ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, 1110	\$18.00	\$38.00	, , , , , ,	50.0%	, ,	, , , , , , , ,	25.0%
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## **FY07 GOLF BENCHMARKS BY REGION**

TOTAL OPERATING EXPENSES	TOTAL EXPENSE	Total Expense Per Round	Maintenance Labor Expense	Maintenance Other Expense	Total Maintenance Expense	Maintenance Expense Per Round	Maintenance Labor Per Hole	Maintenance Other Expense Per Hole	Total Maintenance Expense Per Hole	NIBD	NIBD Per Round	NIBD %
\$242,426 \$280.307	\$252,181 \$331,974	\$22.08 \$39.70	\$91,194 \$0	\$33,688 \$0	\$124,882 \$0	\$10.93 \$0.00	\$10,133 \$0	\$3,743 \$0	\$13,876 \$0	\$10,867 (\$2,034)	\$0.95 (\$0.24)	4.1% -0.7%
\$522,733	\$584,155	\$29.52	\$91,194	\$33,688	\$124,882	\$6.31	\$5,066	\$1,872	\$6,938	\$8,833	\$0.45	1.6%
\$993,521	\$1,125,188	\$104.89	\$373,081	\$83,581	\$456,663	\$15.91	\$20,727	\$4,643	\$25,370	\$204,026	\$7.11	15.4%
\$263,424	\$390,831	\$36.69	\$84,340	\$32,298	\$116,638	\$10.87	\$9,371	\$3,589	\$12,960	(\$94,634)	(\$8.82)	-32.1%
\$159,988 \$808,878	\$203,724 \$893,251	\$6.47 \$31.51	\$45,133 \$322,896	\$29,325 \$90,601	\$74,458 \$413,497	\$6.99 \$13.14	\$5,015 \$17,939	\$3,258 \$5,033	\$8,273 \$22,972	\$51,702 \$163,418	\$4.85 \$5.19	20.2% 15.5%
\$890,665	\$1,116,222	\$10.16	\$343,155	\$106,857	\$450,012	\$15.87	\$19,064	\$5,936	\$25,001	\$237,209	\$8.37	17.5%
\$3,116,477	\$3,729,216	\$33.93	\$1,168,605	\$342,662	\$1,511,267	\$13.75	\$16,231	\$4,759	\$20,990	\$561,721	\$5.11	13.1%
\$2,545,024	\$3,099,082	\$39.66	\$478,603	\$26,017	\$504,621	\$6.46	\$53,178	\$2,891	\$56,069	\$102,633	\$1.31	3.2%
\$4,881,426 \$937,386	\$5,951,394 \$1,154,771	\$77.99 \$19.24	\$1,408,901 \$0	\$117,288 \$0	\$1,526,189 \$0	\$20.00 \$0.00	\$78,272 \$0	\$6,516 \$0	\$84,788 \$0	\$1,483,692 \$480,395	\$19.44 \$8.00	20.0%
\$1,024,909	\$1,373,967	\$22.28	\$0	\$0	\$0	\$0.00	\$0	\$0	\$0	\$876,900	\$14.22	40.1%
\$9,388,746	\$11,579,215	\$41.93	\$1,887,504	\$143,306	\$2,030,810	\$7.35	\$41,945	\$3,185	\$45,129	\$2,943,620	\$10.66	20.4%
\$698,148	\$826,976	\$33.79	\$270,197	\$35,253	\$305,450	\$12.48	\$15,011	\$1,959	\$16,969	\$21,251	\$0.87	2.5%
\$173,625 \$1,230,499	\$182,557 \$1,322,258	\$15.29 \$41.94	\$62,975 \$379,905	\$18,605 \$237,649	\$81,581 \$617,554	\$6.83 \$19.59	\$6,997 \$21,106	\$2,067 \$13,203	\$9,065 \$34,309	\$66,264 \$36,642	\$5.55 \$1.16	26.6%
\$801,636	\$914,310	\$37.13	\$0	\$0	\$0	\$0.00	\$0	\$0	\$0	\$230,326	\$9.35	20.2%
\$780,182	\$903,255	\$25.52 \$44.76	\$355,041	\$69,455	\$424,496	\$11.99	\$19,725	\$3,859	\$23,583	\$73,718	\$2.08	7.5%
\$792,308 \$2,723,593	\$922,189 \$3,300,495	\$41.76 \$60.40	\$391,438 \$734,032	\$79,989 \$387,581	\$471,427 \$1,121,613	\$21.35 \$20.52	\$21,747 \$20,390	\$4,444 \$10,766	\$26,190 \$31,156	\$206,273 (\$72,995)	\$9.34 (\$1.34)	18.3% -2.2%
\$346,741	\$460,805	\$17.14	\$78,949	\$19,818	\$98,767	\$3.67	\$8,772	\$2,202	\$10,974	\$251,756	\$9.37	35.3%
\$2,172,369 \$630,818	\$2,699,632 \$831.128	\$36.96 \$20.91	\$708,816 \$235,465	\$200,518 \$116,486	\$909,334 \$351,951	\$12.45 \$8.85	\$19,689 \$13,081	\$5,570 \$6,471	\$25,259 \$19,553	\$317,182 \$234,319	\$4.34 \$5.89	10.5% 22.1%
\$910,510	\$1,066,285	\$20.91	\$259,823	\$110,400	\$382,135	\$7.50	\$9,623	\$4,530	\$14,153	\$100,718	\$1.98	8.6%
\$957,973	\$1,191,750	\$24.72	\$367,692	\$127,906	\$495,598	\$10.28	\$13,618	\$4,737	\$18,355 \$20,873	\$166,147	\$3.45	12.2%
\$12,218,401	\$14,621,641	\$32.97	\$3,844,333	\$1,415,573	\$5,259,906	\$11.86	\$15,255	\$5,617	\$20,873	\$1,631,603	\$3.68	10.0%
\$639,037 \$2,319,135	\$859,293 \$2,938,431	\$33.02 \$44.27	\$210,245 \$564,973	\$56,294 \$203,574	\$266,540 \$768,547	\$10.24 \$11.58	\$23,361 \$31,387	\$6,255 \$11,310	\$29,616 \$42,697	\$18,842 \$445,103	\$0.72 \$6.71	2.2% 13.2%
\$1,373,968	\$1,534,964	\$43.68	\$456,070	\$168,339	\$624,409	\$17.77	\$12,669	\$4,676	\$17,345	\$489,648	\$13.93	24.2%
\$465,406	\$556,447	\$43.55	\$243,482	\$42,042	\$285,523	\$22.34	\$13,527	\$2,336	\$15,862	\$78,708	\$6.16	12.9%
\$968,036 \$5,765,582	\$1,397,250 \$7,286,385	\$31.14 <b>\$39.35</b>	\$99,099 <b>\$1,573,869</b>	\$310,864 <b>\$781,113</b>	\$409,963 <b>\$2,354,982</b>	\$9.14 <b>\$12.72</b>	\$5,505 <b>\$15,898</b>	\$17,270 <b>\$7,890</b>	\$22,776 <b>\$23,788</b>	\$2,194,285 \$3,226,586	\$48.90 <b>\$17.42</b>	65.2% <b>31.5%</b>
\$563,210	\$661,089	\$29.09	\$104,617	\$14,668	\$119,285	\$5.25	\$11,624	\$1,630	\$13,254	\$24,489	\$1.08	3.6%
\$1,043,491	\$1,448,820	\$31.56	\$372,741	\$102,774	\$475,515	\$10.36	\$13,805	\$3,806	\$17,612	\$236,954	\$5.16	14.1%
\$604,848	\$802,244	\$32.96	\$202,975	\$58,292	\$261,268	\$10.73 \$9.79	\$11,276 \$10,854	\$3,238	\$14,515 \$13,334	\$14,128	\$0.58 \$0.32	1.7% 0.9%
\$650,770 \$558,997	\$895,522 \$669,299	\$36.54 \$25.45	\$195,371 \$190,808	\$44,452 \$95,216	\$239,823 \$286,025	\$9.79 \$10.88	\$10,854 \$10,600	\$2,470 \$5,290	\$13,324 \$15,890	\$7,795 \$76,606	\$0.32	10.4%
\$672,622	\$727,546	\$25.63	\$238,652	\$92,684	\$331,336	\$11.67	\$13,258	\$5,149	\$18,408	\$194,906	\$6.87	21.1%
\$411,652 \$340,015	\$450,555 \$406,575	\$19.44 \$24.90	\$126,977 \$125,239	\$83,970 \$101,941	\$210,948 \$227,180	\$9.10 \$13.91	\$7,054 \$6,958	\$4,665 \$5,663	\$11,719 \$12,621	\$41,784 (\$5,107)	\$1.80 (\$0.31)	8.5% -1.3%
\$686,237	\$823,530	\$18.53	\$302,814	\$127,351	\$430,165	\$9.68	\$8,412	\$3,538	\$11,949	\$22,080	\$0.50	2.7%
\$1,031,689	\$1,276,043	\$23.27	\$355,195	\$166,076	\$521,271	\$9.51	\$13,155	\$6,151	\$19,306	\$289,044	\$5.27	18.5%
\$1,639,905 \$772,059	\$1,981,400 \$982,588	\$33.38 \$33.28	\$554,811 \$230,408	\$235,588 \$100,781	\$790,399 \$331,188	\$13.32 \$11.22	\$15,411 \$12,800	\$6,544 \$5,599	\$21,956 \$18,399	\$373,264 \$34,604	\$6.29 \$1.17	15.9% 3.4%
\$774,493	\$962,560	\$26.86	\$285,881	\$137,242	\$423,123	\$11.81	\$10,588	\$5,083	\$15,671	\$54,268	\$1.51	5.3%
\$9,749,988	\$12,087,771	\$27.75	\$3,286,490	\$1,361,035	\$4,647,525	\$10.67	\$11,411	\$4,726	\$16,137	\$1,364,815	\$3.13	10.2%
\$37,045	\$48,097	\$2.59	\$0	\$0	\$0	\$0.00	\$0	\$0	\$0	\$15,381	\$0.83	24.3%
\$474,667 \$1,008,624	\$567,186 \$1,365,648	\$20.59 \$32.15	\$168,789 \$319,717	\$64,695 \$147,948	\$233,485 \$467,665	\$8.48 \$11.01	\$9,377 \$17,762	\$3,594 \$8,219	\$12,971 \$25,981	\$138,019 \$217,352	\$5.01 \$5.12	19.6% 13.7%
\$989,237	\$1,281,900	\$34.54	\$318,502	\$94,163	\$412,665	\$11.12	\$11,796	\$3,488	\$15,284	\$40,754	\$1.10	3.1%
\$1,010,244 \$325,408	\$1,171,679 \$403,770	\$34.12 \$30.37	\$397,503 \$73,119	\$96,124 \$45,248	\$493,627 \$118,366	\$14.37 \$8.90	\$14,722 \$4,062	\$3,560 \$2,514	\$18,282 \$6,576	\$94,487 (\$19,734)	\$2.75 (\$1.48)	7.5% -5.1%
\$278,286	\$349,356	\$30.37 \$41.99		\$45,248 \$0	\$118,366	\$0.00	\$4,062	\$2,514	\$6,576 \$0	(\$43,763)	(\$5.26)	-14.3%
\$2,116,506	\$2,441,130	\$53.87	\$588,108	\$290,292	\$878,400	\$19.39	\$32,673	\$16,127	\$48,800	(\$300,793)	(\$6.64)	-14.1%
\$29,053 \$412,732	\$33,569 \$493,006	\$53.88 \$32.25	\$0 \$0	\$0 \$0	\$0 \$0	\$0.00 \$0.00	\$0 \$0	\$0 \$0	\$0 \$0	\$5,388 \$50,366	\$8.65 \$3.29	
\$1,415,223	\$1,806,807	\$24.42	\$431,104	\$333,375	\$764,480	\$10.33	\$23,950	\$18,521	\$42,471	\$230,897	\$3.12	11.3%
\$590,024	\$699,872	\$38.57 \$39.11	\$227,336 \$222,478	\$72,453	\$299,789 \$315,597	\$16.52 \$10.78	\$12,630 \$12,360	\$4,025 \$5,172	\$16,655 \$17,533	(\$17,511)	(\$0.96) (\$2.75)	-2.6% -7.6%
\$890,858 \$603,324	\$1,144,669 \$763,839	\$39.11		\$93,109 \$68,982	\$315,587 \$229,102	\$10.78 \$15.02	\$12,360 \$8,896	\$5,173 \$3,832	\$17,533 \$12,728	(\$80,521) (\$46,007)	(\$2.75)	-7.6%
\$800,479	\$1,027,002	\$23.08		\$130,820	\$361,583	\$8.13	\$12,820	\$7,268	\$20,088	\$208,351	\$4.68	16.9%
\$10,981,711	\$13,597,532	\$32.07	\$3,137,539	\$1,437,210	\$4,574,749	\$10.79	\$12,021	\$5,507	\$17,528	\$492,666	\$1.16	3.6%
\$51,743,638	\$63,485,915	\$33.51	\$14,989,533	\$5,514,587	\$20,504,120	\$10.82	\$14,483	\$5,328	\$21,206	\$10,229,843	\$5.40	14.0%
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